Quality Improvement Grant Program Information Session / Q&A

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Our Mission

To serve member health with excellence and dignity, respecting the value and needs of each person.

Our Vision

By 2027, remove barriers to health care access for our members, implement same-day treatment authorizations and real-time claims payments for our providers, and annually assess members' social determinants of health.

Agenda

- ○ Overview of the Quality Grant Program
- ○ Overview of the Grant Application Process
- ○ Review Common Questions
- ○ Open Discussion / Additional Q&A

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Quality Grant Program (Medi-Cal)

Goal:	• Utilize the unrealized funds from the MY2023 P4V Program to offer grant opportunities for quality improvement purposes.
High-Level Requirements*:	• Measures of focus must be from the MY2024 P4V Program (see subsequent slides). • Applicants may submit grant applications for individual measures or groups of measures under each domain. • A Health Network that performs below the DHCS MPL must submit a grant application for the measure below the MPL, as part of a corrective action plan. • Grant amounts may range from $50,000 to $250,000 per measure/measure group. • Grant funding is for a 1-year period. • The number and amounts of grants awarded will be contingent upon available funds and determination of acceptable grants. • Funds must be used to provide direct support to improve quality outcomes only for CalOptima Health members.
Eligible:	• Health Networks • Community Clinics • CalOptima Health Community Network (CHCN) Primary Care Providers

*Complete program requirements are outlined in the NOFO

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Pay for Value MY 2024: Medi-Cal Measures

Cancer Prevention Measures
Breast Cancer Screening (BCS-E)
Cervical Cancer Screening (CCS)

Children's Health Measures
Child and Adolescent Well-Care Visits: Total (WCV)
Childhood Immunization: Combo 10 (CIS)
Development Screening in the First Years of Life (DEV CMS)
Immunization for Adolescents: Combo 2 (IMA)
Lead Screening in Children (LSC)
Topical Fluoride in Children (TFL CMS)
Well-Child Visits in the First 30 Months of Life: First 15 Months (W30)
Well-Child Visits in the First 30 Months of Life: 15 Months – 30 Months (W30)

Reproductive Health Measures
Chlamydia Screening in Women: Total (CHL)
Prenatal and Postpartum Care: Prenatal Care (PPC)
Prenatal and Postpartum Care: Postpartum Care (PPC)

Behavioral Health Measures
Follow-Up After ED Visit for Mental Illness: 30 days (FUM)
Follow-Up After ED Visit for Substance Abuse: 30 days (FUA)

Chronic Disease Management Measures
Asthma Medication Ratio (AMR)
Controlling Blood Pressure (CBP)
Glycemic Status Assessment for Patients with Diabetes: Poor Control (GSD)

Member Experience (CAHPS Survey) Measures
Coordination of Care
Getting Care Quickly
Getting Needed Care
Rating of Health Care
Rating of Health Network
Rating of Personal Doctor
Rating of Specialist Seen Most Often

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Quality Grant Application Process

○ **Step 1:** Complete the Quality Grant Application Form for each program for which you are requesting a grant.

○ **Step 2:** Ensure that the completed Quality Grant Application Form addresses the following components:

- Total grant request from CalOptima Health

- Measures of focus

- Project scope / program overview

- Planned interventions and utilization of evidence-based or best practices

- Incorporation of quality improvement methodologies such as PDSA

- At least one measurable outcome for each measure of focus

- A sustainability plan.

○ **Step 3:** Include an itemized budget for the project.

○ **Step 4:** Submit requested documentation to the Quality Analytics Team at qualitygrants@caloptima.org prior to the application deadline.

○ **Step 5:** CalOptima Health staff will review your proposal and reply to your request per the application timeline within the NOFO.

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Quality Grant Timeline (Tentative)

Action	Medi-Cal
Application Release	7/22/2024
Informational Meeting	8/1/2024
Application Deadline	8/23/2024 at 5pm
Internal Review	August – September 2024
Announcement of Approved Grants	9/23/2024

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Quality Grant Application Form

Quality Grant Application Form (Continued)

D. Measurable Outcomes. Explain how the interventions will impact performance for the measures of focus. For example, provide the overall measure rate your program aims to achieve, or the number of members your program aims to positively impact. Ensure that each measure of focus has an outcome listed; add rows as needed to support this.	
Quantifiable Measure #1:	
Baseline numerator:	
Baseline denominator:	
Baseline rate:	
Goal (measure rate or number of members impacted):	
Quantifiable Measure #2:	
Baseline numerator:	
Baseline denominator:	
Baseline rate:	
Goal (measure rate or number of members impacted):	
Quantifiable Measure #3:	
Baseline numerator:	
Baseline denominator:	
Baseline rate:	
Goal (measure rate or number of members impacted):	
E. Sustainability Plan. Describe how your proposal will result in sustainable impacts beyond the grant period.	

Proposal Evaluation Criteria

	Criteria	Max Points	Description of Basis for Assigning Points
1	CalOptima Health Core Mission and Value Alignment	10	• Project aligns with the CalOptima Health mission, vision, and values statements. • Proposed program demonstrates value to the CalOptima Health membership and the Medi-Cal program.
2	Proposed Program Design	20	• The proposed program is in alignment with the goals and objectives of the grant program as outlined in the Notice of Funding Opportunity. • The proposed program is clearly described and addresses measures from the MY2024 P4V Program. • The proposed program includes innovative, evidence-based practices or interventions that aim to significantly increase quality measure performance within the funding period. • The proposed program incorporates quality improvement methodologies such as PDSA cycles or Six Sigma principles. • Programs that positively impact multiple quality measures are preferred.
3	Project Implementation Plan & Measurable Outcomes	20	• Provides a clear and complete implementation plan with well-defined project milestones and timeframes. • Measurements are objective, quantifiable, and based on scientific knowledge or clinical practice guidelines. • Appropriate goals and/or benchmarks are included. • Quantitative data analysis and identification of root causes are included. • Re-measurement is conducted at appropriate intervals. • Clearly indicates that the program will be up and running within 3 months of grant award.
4	Equity	20	• Project demonstrates a commitment to advancing health equity. • Project aims to address health disparities (e.g., reduce the non-compliance with mammography screenings for a group that is performing lower than another group).
5	Demonstration of Sufficient Staffing and Resources	10	• An itemized budget is included and is aligned with the objectives and activities of the project. • Resources will be used to provide direct support to improve quality outcomes for CalOptima Health Medi-Cal members only. • Applicant has identified staff to participate on the project.
6	Organization Experience and Program Capacity	10	• Applicant has demonstrated experience needed to perform the program. • Applicant is a stable organization and has demonstrated capacity to perform the functions of the program.
7	Sustainability	10	• Identifies potential funding sources for sustainability of the project/program after the end of the grant agreement.
	Total Earnable Points	**100**	

Quality Grant Reporting Requirements

○ Applicants must provide quarterly budget updates to CalOptima Health throughout the grant period.

○ Applicants must also provide quarterly project progress reports that provide insight into the number of CalOptima Health members positively impacted for each measure of focus, or insight into the impact to the overall measure rate

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Examples of Potential Programs or Projects

Hiring of staff to provide in-person or telehealth visits to members after emergency room visits or inpatient discharges.

Provide members with at-home testing for hemoglobin A1c or colorectal cancer screening.

Purchase lead testing machines and test strips to complete point-of-care blood lead testing for pediatric members.

Purchase fluoride varnish and train staff to complete point-of-care application of topical fluoride to members.

Create a call center or dedicated team to complete telephonic outreach to members to schedule needed services (e.g. a PCP visit, a mammogram, a lab appointment).

Funds must be used to provide direct support to improve quality outcomes for CalOptima Health Medi-Cal members only.

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Common Questions

1. **What is the expected number of awards and what is the budget floor or ceiling?**

   - The number and amounts of grants awarded will be contingent upon available funds and determination of acceptable grants. Grant amounts may range from $50,000 to $250,000 per measure/measure group.

2. **Can an organization submit multiple applications?**

   - Yes, an organization can submit more than one proposal.

3. **Will the grants require a grant agreement or a contract amendment?**

   - Yes, a grant agreement will be required. Applicants that are awarded grants will receive a grant agreement to initiate funding.

4. **Is the sample budget template an obligatory document to use?**

   - No, the sample budget template serves as a guide. Applicants may utilize their own template / format as long as they provide an itemized budget that is aligned with the objectives and activities of the project.

5. **Do we need to spend the grant funds during the first year?**

   - No, the grant funds do not need to be spent during the first year. However, the grant application must specify the amount and duration of the funds in detail. Monitoring reports must also provide updates on fund spend down. Grant funds must not overlap with future grants. For example, if a grant is approved for MY2023 funds, the same grant cannot be submitted for MY2024 funding, if available. In addition, sustainability should also specify how the provider / organization will sustain the program when grant funding is no longer available.

6. **Will there be a Quality Improvement Grant Program for OneCare?**

   - Yes, we will be offering a Quality Improvement Grant Program for our OneCare membership. MY2023 performance for OneCare is finalized later in the year, thus we are planning to distribute the Notice of Funding Opportunity in October 2024.

Common Questions Continued

7. **Are the grant materials available on the CalOptima Health website?**

   - We are in the process of posting the materials and will distribute the URL once finalized.

8. **If we have other pending CalOptima Health grant applications, would this exclude us from being able to apply for this additional grant opportunity?**

   - No, having other existing grant contracts or pending grants for other notice of funding opportunities does not exclude you from being able to apply to this Quality Improvement NOFO, as long as your current CalOptima Health grants / contracts are in good standing.

9. **Who can we direct questions to?**

   - For questions about the funding opportunity or application, please contact the CalOptima Health Quality Analytics team at qualitygrants@caloptima.org.

Questions

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