

IGT 6/7: Request for Proposal (RFP)

Questions & Answers

Below are answers to all the questions received prior to the Sunday, September 30, 2018, deadline regarding IGT 6/7 RFPs. As a reminder, RFP responses are due on **November 1, 2018, at 5 p.m. (PDT)**.

- 1. I have a question regarding the IGT funds, I understand the full amounts at \$17 M – but what is the most one applicant may request?**

Please see the descriptions for each RFP and the available funding amount for each. An organization may respond to more than one RFP.

- 2. Under Children’s Mental Health priority, what is the age range for the target population?**

The age range for Children’s Mental Health is from birth to 18 years of age.

- 3. Under the Food Access priority, should proposals state to distribute the stated minimum number of meals or to prorate the number of meals in accordance with the amount of funding requested?**

The minimum number of meals to be provided may be prorated based on the requested funding amount.

- 4. Is it possible to see a list of the questions regarding eligibility and fit for a grant application, before I begin the process?**

Please refer to question #4 in the FAQ document on our website regarding eligibility requirements. Once you pass the eligibility quiz for each RFP you are interested in, there is an option to either use the “Printer Friendly Version” or “E-mail Draft” options at the top right corner of the application to preview all application questions.

- 5. Based on the description, it looks like the grant is specifically for medication-assisted treatment programs. However, it does mention the need to development and implementation of a collaborative and culturally appropriate campaign to address community stigma and provider bias. We are a city-based Drug Abuse Prevention Coalition in Mission Viejo that works to educate and engage the community in campaigns focused on issues such as substance overuse. If we were to expand our partnerships with local treatment programs, would we be eligible to apply for this grant in order to further address community stigma and provider bias through a new collaborative and culturally appropriate campaign?**

The core focus of the RFP is treatment services. However, we highly encourage partnerships with other organizations/agencies as awareness and stigma reduction are components of the RFP.

- 6. Exactly how long is the funding period for this grant? Also, what is the maximum funding amount an agency can request? And lastly, is there a targeted age group for the youth served in this project?**

Proposed projects may be up to three years in duration. Please see the descriptions for each RFP and the available funding amount for each. The age range for Children's Mental Health is from birth to 18 years of age.

- 7. Is it a requirement for grant reporting that we specifically track CalOptima members served by our distributions?**

Yes, applicants will be required to explain how they will identify, track and report the number of unduplicated CalOptima members served.

- 8. Would we need to provide the CalOptima member's personal information, as part of the reporting?**

It is not necessary to provide members' personal information as part of the grant reporting.

- 9. How many times per year, during the grant cycle, are we required to ask our clients their CalOptima status?**

CalOptima member eligibility status should be verified regularly, depending on type and frequency of services you are proposing. Grant recipients are required to submit quarterly, annual and final reports. Each report should include the number of unduplicated CalOptima members served.

- 10. Can different leads from an organization submit a proposal for the same RFP? (ie 2 great ideas, but very different, submitted by 2 different MDs, with 2 separate staff, for RFP67-18-02 from the same Center) . Thanks**

Please refer to question #5 in the FAQ. Your organization/fiscal sponsor may be the lead applicant on only one application per RFP.

11. What is the number of grants that will be awarded and the average gift size?

The number of grant(s) awarded and each grant amount will be determined based on the review and evaluation of applications received.

12. Is data collection strictly for grant funding area?

The requested data collection for a specific RFP is for grant reporting purposes only. The data will be used to determine impact and to ensure each funded project is implemented successfully.

13. Since funds may only be used to serve Medi-Cal beneficiaries, is it ok if some individuals being served at our distributions do not have MediCal?

Yes, as long as CalOptima funds are appropriately allocated according to the percent of services provided to CalOptima members.

14. Will full funding of an initiative be provided since full funding is needed to implement?

Funding amounts may vary and be adjusted based on the review and evaluation of applications received.

15. Can grant funds be used to help subsidize the cost of pharmaceuticals for CalOptima members, such as methadone, buprenorphine, or naltrexone long-acting injection (Vivitrol) in an MAT program?

As FQHC Look-Alike, we can purchase these medications at a discount through the federal 340B program, but would like to propose using IGT 6/7 grant funds to subsidize the remainder of this cost. Would this be an allowable expense?

The listed drugs are Medi-Cal covered drugs, and medications purchased through the 340B program are also covered by Medi-Cal. IGT funds may not be used for Medi-Cal covered services.

16. As a technology and design nonprofit, can we submit an idea to help individuals find MAT services, or do you have to be an MAT provider to apply for this funding opportunity? If the latter, would it be acceptable to identify potential MAT partners that we could work with?

Please see the details within the RFP Scope of Work and application for services that are being requested for this funding opportunity. Collaborations with other organizations to provide all requested services are highly encouraged.

17. Can the proposed solution be purely a digital solution, or does a physical meal delivery component need to be included? If a purely digital solution is acceptable, is CalOptima looking for a specific type of digital product? (i.e. an app, web portal, etc.)

Physical meals would need to be provided to CalOptima members.

18.If a purely digital solution is not acceptable, will a joint RFP response with another partner be appropriate for a company like Sidebench?

Collaborations with other organizations to provide requested services are highly encouraged.

19.The RFP lists a few chronic diseases to focus on, including diabetes, obesity, and hypertension. Are any of the diseases listed a higher priority than the others?

Ideally, the proposed solution should align with the chronic diseases/health conditions of CalOptima members as reported by providers in the [CalOptima Member Health Needs Assessment](#) (MHNA).

20.The RFP also mentions "greatest need" individuals. How is CalOptima planning to define this category? Will it be by demographic factors, geographic factors, socioeconomic factors, combination of these factors, or something else?

CalOptima's recent MHNA identified food access/insecurity as a major concern in Orange County. [Data](#) from the MHNA identifies CalOptima members who indicated food needs by language, age group and region. Other local/countywide data sources may also be utilized.

21.Are the program(s) being solicited by the RFP meant to be completed by CalOptima members along a timeline (i.e. a 12-week program) or is the solution meant to serve as an on-going resource for members?

There is no guarantee of future availability of grant funds, thus funding is best suited for one-time investments or as seed capital for new services or initiatives for the benefit of Medi-Cal beneficiaries. Our hope is that the proposed solution will serve as an ongoing resource for members. Therefore, applicants are asked how the project will be sustained after the potential grant support has ended.

22.I opened the application for MAT, to see what the questions are, but it is restricted to CalOptima members only as service recipients. How would we receive referrals for this service and how this referral and admission process works when we do not have a CalOptima contract?

Collaborations with other organizations that have a contract with CalOptima to provide requested services are highly encouraged.

23.For Community Grant RFP67-18-01: Expand Access to Outpatient Children's Mental Health Services, is there a requirement to provide all services (listed A-D) in order to receive funding?

Also, what is the funding timeline/length for this grant specifically?

Yes, proposed projects will need to provide all services listed in the Scope of Work section of the RFP application. Collaborations with other organizations to provide requested services are highly encouraged. The project duration may not exceed three years.

24. For Community Grant RFP67-18-02: Integrate Children's Mental Health Services Into Primary Care Settings, what is the funding timeline/length for this grant specifically?

The project duration may not exceed three years.

25. For Community Grant RFP67-18-03: Increase Access to Medication-Assisted Treatment, is there a requirement to provide all services (listed A-D) in order to receive funding?

Also, what is the funding timeline/length for this grant specifically?

Yes, proposed projects will need to provide all services listed in the Scope of Work section of the RFP application. Collaborations with other organizations to provide requested services are highly encouraged. The project duration may not exceed three years.

26. Is there a per-project budget maximum for each applicant?

The total funding available for each RFP is included within the RFP descriptions on our website as well as each RFP application.

27. Can one organization submit more than one proposal within a specific funding area?

Yes, organizations may apply for more than one RFP within Children's Mental Health or Food Access funding area. The organization/fiscal sponsor may be the lead applicant on only one application per RFP.

28. Are projects and grants meant to be for one year or will multi-year projects be accepted? Should organizations create project budget with the expectation that services will continue to be funded for more than one year?

Within the application, please identify if the proposed project is a one, two- or three-year project. The project duration may not exceed three years. The project budget is based on the proposed project timeline.

29. For this specific area, are there requirements or guidelines for the number of children that must be served for any agencies?

The number of children served will be evaluated based on the proposed project solution, level of care and duration of care.

30. For this RFP area, must organizations propose to accept referrals from other Orange County health care clinics for children's mental health services?

Referrals from specific entities are not required. CalOptima encourages collaboration and partnership with other organizations/agencies to serve the needs of the community.

31. For this specific RFP (RFP67-18-02), are process objectives (i.e. number of children screened, number of families served, etc.) sufficient or must the proposal include outcome measures as well? If so, can CalOptima provide outcome areas in which they are specifically interested?

Yes, outcome measures should be part of the proposed solution and described in the project description section of the application. Please see the [CalOptima Member Health Needs Assessment](#) key findings for guidance regarding potential areas to address.

32. On the Project Budget template, there are a few auto-calculations that are off (for example, cell I5 should be =SUM(F5+G5+H5) but it is =SUM(B5+G5+H5) and I14 should be =SUM(I4:I13) but it is =SUM(I4:I12)).

These are easy enough to fix, but it made me wonder about the Staffing Plan template. Cell H2 says that it is the "Total Cost of Staff (Salary + Benefits)" and that auto-calculation is correct, but should this column take into account the G2 column for percentage of time on project? That would give a much more accurate total cost of staff for the project.

Yes, the Project Budget and Staffing templates have been updated. Please download and use the new templates.